



REMOTE COMPANY PROFILE

Navigating development
and innovation



www.rmt.ba

About Our Company

Remote is development consulting company founded in 2020 by new-generation of innovators, visionaries and experts striving to shape the way forward for sustainable development in Bosnia and Herzegovina and Western Balkan region.

At Remote, we are at the forefront of driving positive change through our expertise in business development, consulting, digital transformation and technological advancement. Our passionate team of professionals works hand-in-hand to deliver out of the box, innovative and sustainable solutions, empowering governments, businesses and local communities to thrive, leveraging advanced digital, green and geospatial technologies, and nurturing a greener tomorrow for generations to come.

Our Mission and Vision



Mission Statement

Our mission is to empower businesses, institutions and organizations in Bosnia and Herzegovina and Western Balkans to systematically transform towards sustainable growth



Our Strategic Vision

Remote a recognized sustainability leader in harnessing the power of innovation and expertise to foster economic growth, resource efficiency, and environmental responsibility, ensuring a brighter present and future for our clients and the region.

Our Core Values

01

Quality: Remote embraces a culture of staff “Empowerment with Quality,” develop and use company-wide project management systems, and invest in robust contract and HR management resources and systems.

02

Collaboration: Utilize a human-centered approach and encourage alliances and partnerships.

03

Mission Focus: Commit to Remote’s mission, with a passion for the environment and dedication to people and their communities.

04

Ethics: Uphold the highest standard of ethics and comply with all relevant rules and regulations.

05

Environmental Accountability: At Remote we practice what we preach, operating with awareness and intention to optimize resource and energy consumption, increase circularity and reduce the environmental footprint in day-to-day business operations.

Our Core Values

06

Innovation and Digitalization: Embrace and enable new and innovative and digital approaches to sustainable development.

07

Social Responsibility: As we continue to grow, we are aware of the need to give back to the communities that we serve or where we live. Remote's employees serve as members of the boards of non-profit organizations and provide volunteer community services.

08

Team Work and Diversity: Maintain a collegial and collaborative work atmosphere in which everyone is treated with dignity and our differences celebrated.

09

Professional Development: Invest in high-quality employees with the breadth and depth of expertise to achieve Remote's mission.

10

Transparency: Emphasize open communications, honesty and accountability.

Our Journey



2016

Worked on international and local development projects to gain understanding of market needs



2018

Recognized as experts and trusted by international and local market actors



2020

Established Remote with joint mission to enable systematic transition to sustainable growth



2022

Actively working in market and increasing the pool of experts with same mission and goals



2024

Recognized as key up-coming service provider and expanded business operations

Our Approach

At Remote, we firmly believe that sustainable development can be achieved only if the institutions, businesses and communities embrace innovative and out of the box solutions that incorporate modern technologies and advance policies that can produce durable and positive impacts on economy and environment.

To achieve enduring results, Remote brings together professionals with local know-how, innovative ideas and proven talents, and provides space and structures where the uniquely tailored, pragmatic and robust solutions are imagined, designed, planned and actioned to fulfill and overpass clients' expectations. Our clients have cited our human-centered approach as a key ingredient to our success in creating lasting impact. We utilize our innovative and robust capability of design and strategic innovation to develop and action solutions for clients through three step cross-cutting RSD development model:

RSD model impact

Within Remote, business feasible and environmentally acceptable solutions are produced, while capabilities and gathered intelligence are shared to drive the innovation forward, accelerate change and ensure sustainable transition of the whole system providing a long-lasting added value to client's growth and operation.

Recognize



Reflection, learning, and understanding of past, current and future way of doing business and identifying key drivers that shift the system forward.

Shape



Gathering intelligence and utilizing the technology and policies, to shape the solutions and mobilize resources to form a strategic plan to move from idea to action.

Deploy



Testing the solutions in controlled environment to analyze and confirm the solution's durability, resilience and effectiveness and commission full-scale deployment in client's business operations.



Our Services

**Digitalization and
Marketing division**

**Consulting and
Development division**

Digitalization and Marketing division



Digital transformation is an inevitable process which every institution, company and organisation has to go through in order to remain competitive and relevant in today's ever-changing technological landscape. In recent years, we've witnessed a rapid transformation in the business world, with many organisations adopting new technologies to streamline their operations and improve their bottom line. Our digitalization and innovation experts will provide you with turn-key services and guide you through this complex and multifaceted process to ensure that you fully take advantage of its benefits:



Keeping Up With
Customer
Expectations
and Market Standards



Competitive
Advantage
and Cost Savings



Increased
Efficiency
and Operation's
Security

When it comes to marketing, we live in a world where "if it hasn't been seen, it hasn't been done". Thus, we combine the know-how of our digital experts and marketing specialists to deliver to you marketing solutions in line with latest industry standards that ensure that you stand out, be recognized and never be forgotten by your users.



What we excel at:

- Development of **custom-made digital and software tools** for optimization of energy, resource usage, transport and mobility, office and project management, supply chain and financial management of companies, institutions and organizations,

- **Digitalization support to SMEs, institutions and organizations** where we provide services of web development and design, web maintenance, hosting and SEO optimization, as well as branding, digital marketing and social media management,

- GIS services for organizations, institutions and SMEs through which **we make data and maps that communicate, perform analysis, share information, and solve complex problems** around the world. We offer these services in the environment, mining, construction, communal, manufacturing, real estate, telecommunications, transport, retail, education, health, climate planning and energy sectors.

Try out our **custom made**
service packages



GIS optimization
package

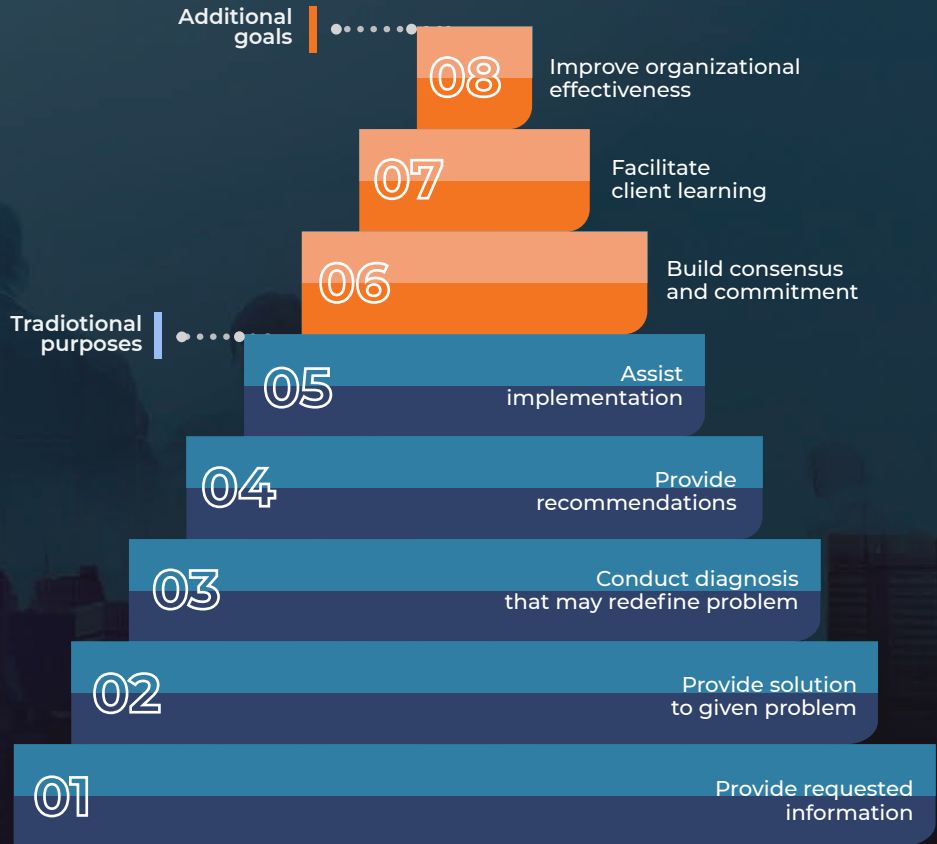


Digitalization and
Marketing package

Consulting and Development division

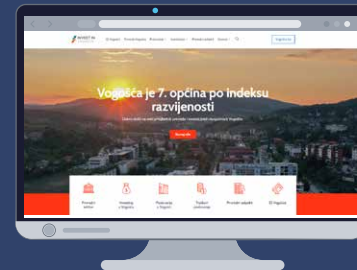
Our consulting and development support is more than giving advice!

Sustainable development requires technical expertise, strong communication, strategic and out of the box thinking, empathy, and the ability to navigate complex systems, which are the core characteristics of our expert team. We offer our clients complete advisory support throughout the whole project cycle as well as seeking out the possibilities and new fronts for new business ventures. We offer our services with the following purposes:



Our expertise is best utilised in:

- Business Development consulting, where we offer to our clients an in-house developed methodology and longstanding local experience in developing as well as implementing projects that include competent assessment of operational processes and evaluation of performance efficiency, analysis and recommendations for improvements for current and future product portfolio, organisational restructuring, streamlining business and organisational strategies and integration of continual innovation processes for SME's and entrepreneurs, as well as development of necessary steps for implementation, necessary enhancements as well as finding out best solutions for increasing performance efficiency and profitability.
- Environmental consulting including a wide scope of technical support for resource optimization, waste management, circular economy transition, sustainable and green financing mechanism development, improving energy efficiency and integration of renewable energy sources with the objective of further business development. This includes detailed techno-economic analysis, audits and revisions, project design, support in project authorization process, resolving practical issues on the field and in the operation, as well as turn-key and project management services.



- Project writing, development and management services, where we provide expertise in identification of project opportunities, project proposal writing, finance mobilisation, project implementation, monitoring and evaluation.

- Research and Analysis services, including socio-economic surveys via online, telephone or field research modality, on-desk market researches and market forecasting, as well as conducting in-depth analysis of complex development issues and sectors.

- Capacity building, where we provide personal advice and exchange of know-how with the organisation's managers when strategic decisions need to be made or problematic situations need to be solved, and provide training adjusted to our clients' needs that integrate both our years-long experience in management as well as modern business and sustainability practices.

Try out our costume made service packages



Green Project
Development package



SMEs support
package



Business Development for
governmental organisations



Market Research and
Analysis package



Tourism Development
package

Clients who Trust us



EU4Energy



VOGOŠĆA
OPĆINA



People
in Need



ENOV
CONSULTANTS AND ENGINEERS
INSPIRED BY THE FUTURE



nlogic
advisory



POSREDOVANJE U PROMETU
ELEKTROENERGIJOM
IZ OBLASTI
ROGATICA I TRPOVO



Federalni zavod za
agropedologiju



HD
RAZVOJ
STEP



PRIVREDNA I GOSPODARSKA
KOMORA FEDERACIJE
BIH
POSREDOVANJE U PROMETU
POSREDOVANJE U PROMETU



ALPER GROUP



UN
DP



Fond za zaštitu okoliša
Federacije BiH

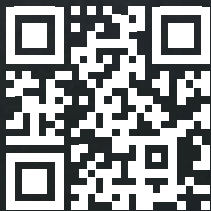



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